



Press release

Qatari utility upgrades Kahramaa network infrastructure with Nexans cables

Nexans is supplying cables to Qatari utility Kahramaa, which is currently making significant upgrades to its network infrastructure in the face of growing demand

Paris, June 5, 2014 - Kahramaa, the Qatar General Electricity & Water Corporation, has turned to Nexans as it looks to drive the long-term development of the state's energy infrastructure. The utility, which is currently making significant efforts to upgrade Qatar's Power Transmission System, has signed a framework agreement worth approximately €100 million for the supply of medium and low voltage cables.

A growing population combined with urban and economic development mean that demand for electricity in Qatar is expected to grow by almost fifty percent by 2020 from 6.5GW to 9.6GW. There is therefore a pressing need to upgrade network infrastructure and add further capacity to the grid.

Nexans cables will be deployed as part of stage 2 of the Phase 11 expansion and development of the electricity network. They will connect new sub-stations to infrastructure-oriented projects, including New Doha Ports and Doha Rail and Metro Projects.

The Qatari government's strategic plan for the state – 2030 Qatar Vision – which aims to provide sustainable development and a high standard of living for a population expected to double over the period, also requires significant upgrading of electrical and other infrastructure.

In total, Nexans will provide over 2,000 kilometres of cable to Kahramaa. Production of the cables started in Qatar at Nexans' QICC plant. Cables will be produced and installed until December 2015.

Charles-Edouard Mellagui, Country Manager Qatar and Chief Executive Officer Qatar International Cables Company at Nexans, said, *"We are pleased to be partnering Kahramaa in their drive to upgrade electrical infrastructure in Qatar and look forward to supporting the company in the years to come. The competitiveness of Nexans' offering and our high standards of quality and service have been key in the Kahramaa's choice."*

About Nexans

Nexans brings energy to life through an extensive range of cables and cabling solutions that deliver increased performance for our customers worldwide. Nexans' teams are committed to a partnership approach that supports customers in four main business areas: Power transmission and distribution (submarine and land), Energy resources (Oil & Gas, Mining and Renewables), Transportation (Road, Rail, Air, Sea) and Building (Commercial, Residential and Data Centers). Nexans' strategy is founded on continuous innovation in products, solutions and services, employee development, customer training and the introduction of safe, low -environmental- impact industrial processes.

In 2013, Nexans became the first cable player to create a Foundation to introduce sustained initiatives for access to energy for disadvantaged communities worldwide.

We have an industrial presence in 40 countries and commercial activities worldwide, employing close to 26,000 people and generating sales in 2013 of nearly 6.7 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A.

For more information, please consult: www.nexans.com

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