



Press release

Nexans wins two major railway infrastructure contracts in Switzerland worth a total of over 17 million euros

Nexans contributes to safe and high-performance infrastructure by providing complete solutions for railway operators

Paris, June 28, 2011 - Nexans, a worldwide leading expert in the cable industry, has been awarded two major contracts, worth a total of 17 million euros, by Switzerland's CFF (Chemins de Fer Fédéraux) and the private railway company BLS (Bern-Lötschberg-Simplon), for the supply of railway safety and telecommunications equipment.

Nexans will provide CFF with railway signaling cables and safety system cables, as well as medium voltage power supply cables. The initial contract is for three years and may be extended for a further two years. At an initial value of around 12 million euros, this collaboration confirms Nexans' expertise in the field of signaling, safety and power supply cables for railway infrastructure.

The contract with BLS, worth around 5 million euros, concerns the upgrade of safety and telecommunications equipment for the BLS line between Bern and Zweisimmen (to Milan). The project includes the supply, installation and commissioning of copper-based communications links (symmetrical pairs) over a distance of about 100 km and fiber-optic links over 162 km.

The project also includes engineering and planning work together with the installation and connection of cable links as well as all predelivery testing. Working on operational railway infrastructure also requires special skills in terms of staff, planning and delivery, along with highly specialized installation equipment.

"In Switzerland, Nexans has extensive experience in railway infrastructure cabling. We have recently been involved in very challenging projects both in terms of safety and at the building and operating stages. Nexans today brings all its expertise together to meet the performance and reliability requirements of railway operators," said Eric du Tertre, Nexans Railway Infrastructure Market segment Director.

About Nexans

With energy as the basis of its development, Nexans, worldwide leading expert in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation. Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future. With an industrial presence in 40 countries and commercial activities worldwide, Nexans employs 23,700 people and had sales in 2010 of more than 6 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com or <http://www.nexans.mobi>

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