



**Press release**

**Nexans wins \$13.4 million marine cables deal  
with BOURBON in China**

*3,146 km of marine power and control cables  
to be fitted on BOURBON's new fleet of offshore supply vessels*

**Paris, March 26, 2008** – Nexans, the worldwide leader in the cable industry, has signed a three-year contract worth \$13.4 million to supply 3,146 km of its special marine cables to be installed on offshore oil and gas marine services company BOURBON Offshore's vessels.

Building on its strong expertise in the offshore industry, Nexans will supply 3,146 km of halogen free, low-smoke marine power transmission (0.6/1KV and 250V power cables) and signal control cables. Compliant with the most demanding international standards, they will be installed in 54 new offshore supply vessels (less than 60 km per ship) being built for Bourbon at shipyards in China. The cables will provide energy to equipments and conveniences and also lighting for example.

These new ships will be used in a variety of roles to assist companies in developing deepwater and continental offshore oil and gas fields around the world. They will be used as 'shuttle buses' between offshore platforms and ports, delivering people, materials and machinery. Some will also be capable of towing oil rigs into position.

*"The shipbuilding industry is a priority market segment for Nexans as it's a booming industry, particularly in Asia, which requires a variety of high value-added products. Nexans is a leading shipboard cable supplier in China, providing advanced shipyards with reliable safety cables for all kind of vessels: container ships, oil tankers, liquefied natural gas transporters and floating production, storage and offloading vessels",* said Michel Lemaire, Executive Vice President for the Asia-Pacific area.

The cables will be manufactured in the Nexans plant based in Shanghai, China. The cables will be fitted between mid 2008 and 2010.

### **About Nexans**

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotive, electronics, aeronautics, handling and automation.

With an industrial presence in more than 30 countries and commercial activities worldwide, Nexans employs 22,000 people and had sales in 2007 of 7.4 billion euros. Nexans is listed on Euronext Paris, compartment A. More information on <http://www.nexans.com/>

### **About Bourbon**

With 4,300 professionals and a fleet of 236 owned vessels, BOURBON offers, in more than 25 countries, a broad range of offshore oil and gas marine services.

Under the Horizon 2012 plan, BOURBON intends to become the leader in modern offshore oil and gas marine services by offering the most demanding international clients worldwide a full line of new generation, innovative and high-performance vessels and an expanded offer of subsea services.

BOURBON also specialises in bulk transport and protects the French coastline for the Merchant Marine

BOURBON is listed on Euronext Paris, compartment A and is included in the Deferred Settlement Service (SRD).

For further information: [www.bourbon-online.com](http://www.bourbon-online.com)

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